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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1188
January 11, 1989

NOVEMBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,439,856	1,199,456	20.0%	196,372	141,447 *	38.8%	1,636,228	1,340,903 *	22.0%
(+) Production	801,552	706,630	13.4%	157,573	131,763	19.6%	959,125	838,393	14.4%
(-) Ending Inventory	1,532,189	1,394,350	9.9%	242,152	156,235	55.0%	1,774,341	1,550,585	14.4%
(=) Total Disappearance	709,219	511,736	38.6%	111,793	116,975 *	-4.4%	821,012	628,711 *	30.6%
(-) Exports	348,108	229,775	51.5%	27,213	23,596	15.3%	375,321	253,371	48.1%
(=) Disappearance-Canada & United States	361,111	281,961	28.1%	84,580	93,379	-9.4%	445,691	375,340	18.7%

FIVE MONTHS (JULY - NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	3,522,760	3,121,531	12.9%	656,717	578,406	13.5%	4,179,477	3,699,937	13.0%
(-) Ending Inventory	1,532,189	1,394,350	9.9%	242,152	156,235	55.0%	1,774,341	1,550,585	14.4%
(=) Total Disappearance	3,297,491	2,986,857	10.4%	574,658	641,791 *	-10.5%	3,872,149	3,628,648 *	6.7%
(-) Exports	1,653,876	1,346,218	22.9%	202,146	261,584	-22.7%	1,856,022	1,607,802	15.4%
(=) Disappearance-Canada & United States	1,643,615	1,640,639	.2%	372,512	380,207	-2.0%	2,016,127	2,020,846	- .2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774							
FY 1987/88	1,235	1,210	1,206	1,341 *	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

*Corrections have been made in November 1987's disappearance figures, as well as beginning and FYTD inventory figures reported for that month (North American and United States producer statistics only). October 1987 production, ending inventory, and disappearance figures were changed to agree with United States producer adjustments received after PPI's October 1987 report was published; please see our October 1988 Potash Summary Report for an explanation. Quarterly, calendar 1987 and fertilizer year 1987/88 reports are correct. When PPI's December 1988 Potash Summary Report is published, corrections will be made in December 1987's production and disappearance data to make comparisons between current and prior year monthly activity meaningful.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1988

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1988	NOV	1987	MINE SITE	OFFSITE	1988	1987	1988	NOV	1987
MURIATE										
Special Standard	22,221		30,822	24,043	11,380	35,423	64,883	21,342		17,583
Standard	368,088		210,584	271,497	168,245	439,742	515,136	313,636		157,788
Chemical	9,997	(A)	3,294	3,845	3,341	7,186	13,006	10,366	(A)	5,020
Coarse	245,666		226,574	218,661	397,027 (A)	615,688	(A) 320,555	205,577	(A)	147,400
Granular	224,181		294,400	230,333 (A)	248,361	478,694	(A) 471,254	192,859	(A)	213,507
Soluble	66,722	(A)	53,030	62,824	73,173	135,997	131,700	61,439	(A)	66,837
Sulphates	22,250		19,689	42,374	19,237	61,611	34,051	15,793		20,576
TOTAL:	959,125		838,393	853,577 (A)	920,764 (A)	1,774,341	1,550,585	821,012		628,711 *

(A) Revised 1/13/89.

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1988 NOV	1987	1988 NOV	1987	1988 NOV	1987	1988 NOV	1987	1988	1987
MURIATE										
Special Std	-	-	21,180	8,600	-	-	-	-	21,180	8,600
Standard	23,029	40,660	277,206	100,765	23,838	22,184	1	271	324,074	163,880
Chemical	-	-	-	-	6,760	5,489	728	274	7,488	5,763
Coarse	196,631	127,818	14,009	29,135	-	-	-	-	210,640	156,953
Granular	147,065	127,751	30,029	81,219	-	-	-	-	177,094	208,970
Soluble	24,764	19,876	18,711	2,765	10,363	9,369	11,521	25,286	65,359	57,296
Sulphates	13,783	12,157	1,936	5,041	578	771	-	15	16,297	17,984
TOTAL:	405,272	328,262	363,071	227,525	41,539	37,813	12,250	25,846	822,132	619,446

* please see note on cover page.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1988

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1988	NOV	1987	MINE SITE	OFFSITE	1988	1987	1988	NOV	1987
MURIATE										
Special Standard	22,221		30,822	24,043	11,380	35,423	64,883	21,342		17,583
Standard	301,912		172,573	177,127	167,925	345,052	462,118	267,707		121,987
Chemical	8,326	(A)	3,105	2,068	3,341	5,409	11,869	9,510	(A)	4,520
Coarse	232,658		215,117	199,652	397,027	(A)	596,679	(A)	315,782	193,741	(A)	133,088
Granular	172,522		236,893	176,052	(A)	244,574	420,626	(A)	411,664	158,863	(A)	170,153
Soluble	63,913	(A)	48,120	55,827	73,173	129,000	128,034	58,056	(A)	64,405
TOTAL:	801,552		706,630	634,769	(A)	897,420	(A)	1,532,189	1,394,350	709,219		511,736

(A) Revised 1/13/89.

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES NOVEMBER	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS				
	1988	NOV	1987	1988	NOV	1987	1988	NOV	1987	1988	NOV	1987	1988	1987
MURIATE														
Special Std	-		-	21,180		8,600	-		-	-		-	21,180	8,600
Standard	8,643		20,415	256,855		98,021	14,378		9,378	1		1	279,877	127,815
Chemical	-		-	-		-	5,876		4,935	274		274	6,150	5,209
Coarse	187,273		118,515	11,951		26,130	-		-	-		-	199,224	144,645
Granular	116,849		99,221	27,615		68,698	-		-	-		-	144,464	167,919
Soluble	22,003		17,538	18,711		2,765	9,713		8,547	11,521		25,286	61,948	54,136
TOTAL:	334,768		255,689	336,312		204,214	29,967		22,860	11,796		25,561	712,843	508,324

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

NOVEMBER 1988

	PRODUCTION		ENDING INVENTORY November 30				DISAPPEARANCE		
	1988 NOV	1987	MINE SITE	OFFSITE	1988	1987	1988 NOV	1987	
MURIATE									
Standard	66,176	38,011	94,370	320	94,690	53,018	45,929	35,801	
Chemical	1,671	189	1,777	-	1,777	1,137	856	500	
Coarse	13,008	11,457	19,009	-	19,009	4,773	11,836	14,312	
Granular	51,659	57,507	54,281	3,787	58,068	59,590	33,996	43,354	
Soluble	2,809	4,910	6,997	-	6,997	3,666	3,383	2,432	
Sulphates	22,250	19,689	42,374	19,237	61,611	34,051	15,793	20,576	
TOTAL:	157,573	131,763	218,808	23,344	242,152	156,235	111,793	116,975	*

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1988 NOV	1987	1988 NOV	1987	1988 NOV	1987	1988 NOV	1987	1988	1987
MURIATE										
Standard	14,386	20,245	20,351	2,744	9,460	12,806	-	270	44,197	36,065
Chemical	-	-	-	-	884	554	454	-	1,338	554
Coarse	358	9,303	2,058	3,005	-	-	-	-	11,416	12,308
Granular	30,216	28,530	2,414	12,521	-	-	-	-	32,630	41,051
Soluble	2,761	2,338	-	-	650	822	-	-	3,411	3,160
Sulphates	13,783	12,157	1,936	5,041	578	771	-	15	16,297	17,984
TOTAL:	70,504	72,573	26,759	23,311	11,572	14,953	454	285	109,289	111,122

* please see note on cover page.